

Contact your CENTURY21 agent and develop a home selling plan

Make necessary repairs

Make minor and cosmetic improvements

Price your home

Check sales prices and comparable homes

Consider getting a home appraisal

Set the price

Advertise

Obtain necessary contact forms

Decide your contingencies and other terms of contract

Show the house through open houses and appointments

Negotiate an offer

Sign purchase contract with buyer

Choose an escrow company or lawyer to administer the closing

Receive loan commitment letter from buyer

Obtain title report

Meet all other contingencies and legal obligations

Sign escrow instructions

Arrange to pay off the existing mortgage

Pay all closing fees